

<p>Didier Danjoux 45100 ORLEANS Mob. : +33 (0)6 14 08 33 36 e-mail : d.danjoux@orange.fr Site: http://cvsupplychain.free.fr</p>	<p style="text-align: center;"><u>SUPPLY CHAIN MANAGER</u></p> <p>- 25 years of experiences on management & Supply Chain, continuous improvement, Project driving, Team Management, Production, Planning - Professional English, SAP, Certified CPIM de l'APICS, Sales and Operation Planning (S&OP Oliver Wight)</p>
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Professional Skills

<p>OPERATIONS: Purchasing - Logistic - Sales</p> <ul style="list-style-type: none"> - Management of organization and performance of upstream and downstream logistic operations, France and Export. Super User SAP. - Efficient implementation and optimization of physical flow inside warehouse, from raw material to finish goods dispatching (7000 finish goods – 300 Customers). - Organization and control of scheduling, planning and production control to better achieve Customer expectations - Contribution with Sales Force, R&D and Marketing to build 2 years forecast. Definition of steering tools: sales versus forecast follow up and adjustment. Improvement of Customer Service and logistic cost reduction. - Definition and maintenance of Stock policy: from “Engineering To Stock” to “Make to Stock” to insure target of inventory turns and Customer Service - Steering of buyers for suppliers selection, incoterms and business agreement. - Negotiation and implementation of bounded warehouse and consigned stock, supplier stock at point of use, JIT, Kanban. - Management of planning data and logic to exceed targets of inventory and Customer service level - Hourly follow up of dispatching, turnover and Customer service (1000 order lines shipped per day). - Identification and implementation of resources. 	<p>STRATEGIES: Process, Project Mgt, Budget</p> <ul style="list-style-type: none"> - Analysis and management of demand and resources: S&OP process - Oliver Wight - Cost reduction : continuous research of efficiency gains with return of investment. Implementation of bar coding Mgt, EDI with Customers and internal and external Suppliers, JIT, Kanban, B2B, Warehouse reduction, Consignment stock. - Project Management : Outsourcing, production transfer, ownership transfer, ERP replacement, warehouse repairing, auto-reporting from ERP - Backorder Analysis with Pareto and action plan for corrective and preventive actions: 5 whys, Ishikawa, DMAIC. Development and share of Best Practices with English, American, Germain and Asian plants. - Continuous improvement: rationalization and optimization of processes in safety, quality, delivery and cost through Lean Manufacturing tools, VSM, Kaizen, 6S (5S + Safety), VAVE, Gemba Walk and pertinent KPI - Development and implementation of SAP modules MM, PP and SD as well as Office tools with associated macros. Use of tools for modeling and simulation for critical demand and bottlenecks. Budget reconciliation. - Quality Standard and technique of audit for Quality, Environment and Finance Sarbanes-Oxley areas - Elaboration and follow up of the capital budget and action plans to reach the Earnings Before Taxes
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Work Experience

EATON Eaton Cooper Safety Nouan le Fuzelier (41) 220 people www.cooperfrance.com www.eaton.com
Oil & Gas and Building manufacturing products Turnover: 40 M€

June 2007 to present SUPPLY CHAIN MANAGER/LOGISTIC/CUSTOMER SERVICE/PLANNING

- Reorganization with optimization of Supply Chain processes including Purchasing/Procurement, Warehouse, Customer Service with SAP : Kanban, JIT, improvement workshop Kaizen, 5S & VSM ; Lead Time reduction. Management up to 40 people, 1000 order lines/day
- Implementation of Sales & Operations Planning Oliver Wight process, Suppliers and Production Planning
- Management of Customer Demand, forecast reliability, budget construction and projects accomplishment

2005 - June 2007 **PROCESS MANAGER PLANNING - SUPPLY CHAIN**

- Improvement of planning, purchasing and procurement processes: efficiency gains and cost reduction.
 - Management by objective, definition and implementation of key indicators. Sharing of Best Practices for continuous improvement – Lean and training for Supply Chain areas including Planning and Customer Service.
 - Optimization of inventory and Excess & Obsolete reduction
 - Set up of Intranet web site for key reporting with Business Object and Cognos
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2002 – 2005 **PROJECTS MANAGER**

- Management of lot of Material Management projects : Reduction of inventory level through implementation of Vendor-Managed Inventory with Asian suppliers for lead time reduction, logistic costs optimization and flexibility improvement. Implementation of stock inside the plant and directly managed by suppliers.
- Organization of Supply Chain transfer from local suppliers to European sources – Outsourcing. Planning and execution of the ownership transfer from Nortel to Flextronics.
- Leadership for Annual Physical Inventory - « Silver Award » won in 2002

2000-2002 **ORDER MANAGER/CUSTOMER SERVICE/LOGISTIC**

- Management of 5 people for production and dispatching plan adherence. Drive the Logistic Partner for dispatching operations and respect of Customer priorities. Implementation of B2B and EDI between SAP and BaaN.
 - Dispatching tracking to reach and exceed target of Customer service level. - « Silver Award » won in 2000.
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1993 - 2000 **PLANNING MANAGER – PRODUCTION CONTROL**

- Management of 6 people for establishing production planning, control of manufacturing orders, management of procurement and shortages, preventive reminders to suppliers and management of production priorities.
- Improvement of planning data for E&O reduction. Product Change Management. Phase In Phase Out Mgt

1984-1993 **PRODUCTON WORKSHOP MANAGER**

- Management of team up to 35 people for assembly and test of radio system with Customer hardware and software configuration and conformity report, as well as Private Automatic Branch eXchange up to 8000 lines.
- Process optimization to reduce hardware and software configuration by application of “standard work”.

1983-1984 **RESPONSIBLE OF ELECTRONIC REPAIR CENTER**

- Analysis of root cause for breakdown on Private Automatic Branch eXchange. 20 percent reduction of breakdown rate to improve production yield by traceability of operators and quality follow up
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1981 - 1983 **ELECTRONIC DESIGNER AND REPAIRMAN**

- Various missions for CEMC, Dassault, Thomson Electronic & Military and radio broadcasting. Prototyping
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Training and Additional Skills/Experience. Please see also : <http://cvsupplychain.free.fr>

- Degree: **BTS Electronic.**
- Certification: certification **CPIM from APICS**
- Main training: Enterprise Sales and Operations Planning (2009 - Oliver Wight) - **MRP II** - Master Production Scheduling and **S&OP** (2007 – BPIC), **Sales and negotiation** (Cegos) - **Finances** for non-financial (Cegos) - **Super User SAP**, Lean Manufacturing, BaaN, audit assignment.
- Tools: Winshuttle for SAP data updating, Business Object (BO), Lean Manufacturing, 6 Sigma, MS Project, EDI, document management system, Programming in Python,html/php/java, MySQL, CMS, Open Source, e-commerce, Visual Basic
- Interests: Design of Intranet and Internet dynamic web sites, Sailing Skipper, photography, video, astronomy, programming, nature, treasurer and webmaster for several associations.
- Business and private travel: USA, Italy, UK, Ireland, Romania, Spain, Germany.

Your notes: